

Voice/TDD (540) 373-3223 | Fax (540) 371-3753

NOTICE

To: Finance Committee
Susan Gayle, Jacob Parcell, Melissa White, Carol Walker, Matt Zurasky

From: Joseph Wickens
Executive Director

Subject: Finance Committee Meeting
May 9, 2023 12:00 PM
600 Jackson Street, Board Room 208, Fredericksburg, VA

Date: May 2, 2023

A Finance Committee Meeting has been scheduled for Tuesday, May 9, 2023 at 12:00 PM. The meeting will be held at 600 Jackson Street, Board Room 208, Fredericksburg VA 22401.

Looking forward to seeing you on May 2, 2023 at 12:00 PM.

Cc: Matt Zurasky, Chairperson

RAPPAHANNOCK AREA COMMUNITY SERVICES
BOARD

Finance Committee Meeting

May 9, 2023 – 12:00 PM

600 Jackson Street, Room 208 Fredericksburg, VA 22401

Agenda

I.	Finance Committee Board Deck	3
	a. Summary of Cash Investments	
	b. Summary of Investment Portfolio	
	c. Fee Revenue Reimbursement	
	d. Fee Revenue Reimbursement-Without Credits	
	e. Fee Collection YTD and Quarterly	
	f. Write-Off Report	
	g. Health Insurance Account	
	h. OPEB	
	i. Payroll Statistics	
II.	Financial Summary, <i>Cleveland</i>	13
III.	Other Business, <i>Zurasky</i>	

Finance Committee

MAY 9, 2023

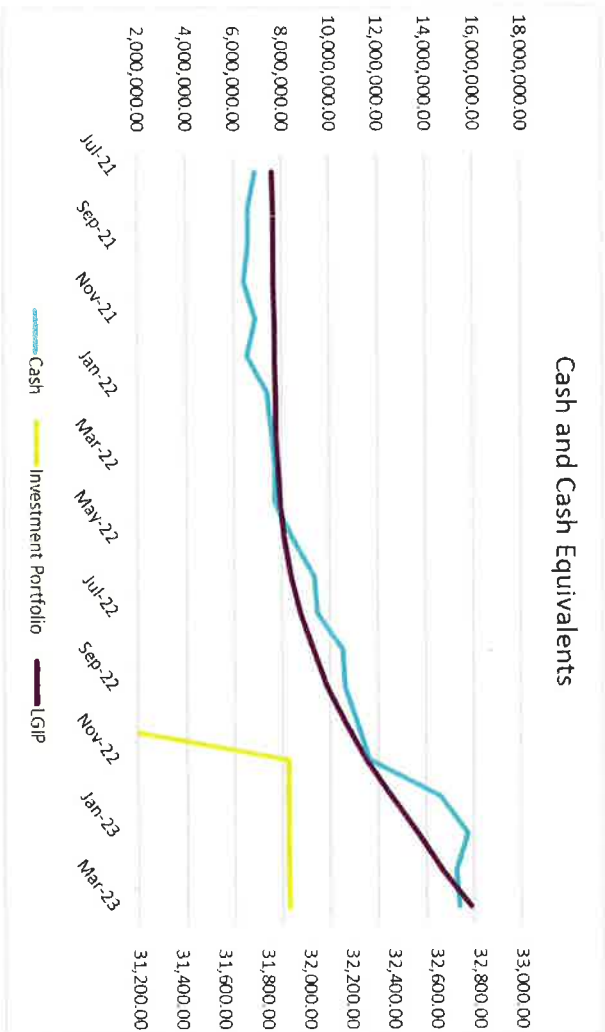
Summary of Cash Investments

2

Depository	Rate	Maturity Date
Atlantic Union Bank		
Checking	\$ 15,384,120	1.50%
Investment Portfolio		
Cash Equivalents	5,297,125.41	1.27%
Fixed Income	2,989,000.00	3.69%
Certificates of Deposit	-	0.00%
Total Atlantic Union Bank	\$ 23,670,245	6/21/2024
Other		
Local Gov. Investment Pool	\$ 32,763	0.09%
Total Investments	\$ 23,703,008	N/A

	\$ Change	% Change
Change from Prior Month	\$ (35,951)	-0.2%
Change from Prior Year	\$ 5,057,096	28%

Average # Months Reserves on Hand: 6.01



Summary of Investment Portfolio

Asset Description	Shares/Face Value	Market Value	Total Cost	Unrealized Gain/Loss	Est. Income	Current Yield
Balance at 12/31/2022	\$ 8,294,365.83	\$ 8,228,444.55	\$ 8,239,711.54	\$ (11,266.99)	\$ 261,728.00	3.18%
Balance at 1/31/2023	\$ 8,378,256.66	\$ 8,251,634.22	\$ 8,252,541.72	\$ (907.50)	\$ 209,252.00	2.54%
Balance at 2/28/2023	\$ 8,431,374.26	\$ 8,225,629.40	\$ 8,260,788.49	\$ (35,159.09)	\$ 172,780.00	2.09%
Fidelity IMM Gov Class I Fund #57	\$ 1,422,556.58	1,422,556.58	\$ 1,422,556.58	\$ -	\$ 67,246.00	4.73%
US Treasury Bill (1/25/2024)	\$ 1,000,000.00	957,893.98	\$ 955,129.17	\$ 2,764.81		
US Treasury Bill (6/15/2023)	\$ 1,000,000.00	\$ 977,874.14	\$ 977,916.87	\$ (42.73)		
US Treasury Bill (11/30/2023)	\$ 1,025,000.00	\$ 981,728.69	\$ 981,732.90	\$ (4.21)		
US Treasury Bill (12/28/2023)	\$ 1,000,000.00	\$ 957,072.02	\$ 955,364.35	\$ 1,707.67		
Total Cash Equivalents	\$ 5,447,556.58	\$ 5,297,125.41	\$ 5,292,699.87	\$ 4,425.54	\$ 67,246.00	1.27%
US Treasury Note (3/31/2024)	\$ 1,000,000.00	\$ 976,960.00	\$ 973,575.00	\$ 3,385.00	\$ 22,500.00	2.31%
US Treasury Note (10/15/2025)	\$ 1,000,000.00	\$ 1,007,930.00	\$ 1,005,781.25	\$ 2,148.75	\$ 42,500.00	4.23%
US Treasury Note (11/30/2024)	\$ 1,000,000.00	\$ 1,004,110.00	\$ 1,004,914.69	\$ (804.69)	\$ 45,000.00	4.48%
Total Fixed Income	\$ 3,000,000.00	\$ 2,989,000.00	\$ 2,984,270.94	\$ 4,729.06	\$ 110,000.00	3.69%
Balance at 3/31/2023	\$ 8,447,556.58	\$ 8,286,125.41	\$ 8,276,970.81	\$ 9,154.60	\$ 177,246.00	2.14%

Fee Revenue Reimbursement

	Current Month		Prior Month		Prior Year	
	%	\$	%	\$	%	\$
Total Claims Outstanding						
Total	100%	\$6,374,394	100%	\$5,871,217	100%	\$7,402,486
Consumers	48%	\$3,067,650	47%	\$2,757,222	33%	\$2,407,896
3rd Party	52%	\$3,306,744	53%	\$3,113,995	67%	\$4,994,590
Claims Aged 0-29 Days						
Consumers	9%	\$583,993	6%	\$333,651	7%	\$456,477
3rd Party	52%	\$3,296,094	53%	\$3,104,142	67%	\$4,267,031
Claims Aged 30-59 Days						
Consumers	1%	\$89,659	1%	\$43,010	1%	\$88,117
3rd Party	1%	\$40,205	1%	\$64,562	2%	\$124,670
Claims Aged 60-89 Days						
Consumers	0%	\$29,603	0%	\$17,079	1%	\$55,580
3rd Party	1%	\$39,660	0%	\$23,746	1%	\$51,521
Claims Aged 90-119 Days						
Consumers	0%	\$14,012	5%	\$318,196	1%	\$73,434
3rd Party	0%	\$8,849	0%	\$6,066	1%	\$35,704
Claims Aged 120+ Days						
Consumers	37%	\$2,350,383	35%	\$2,045,285	27%	\$1,734,287
3rd Party	-1%	-\$78,066	-1%	-\$84,521	8%	\$515,665

CLAIM COLLECTIONS

Current Year To Date Collections	\$24,105,063
Prior Year To Date Collections	\$20,149,803
\$ Change from Prior Year	\$3,955,260
% Change from Prior Year	20%

Fee Revenue Reimbursement - Without Credits

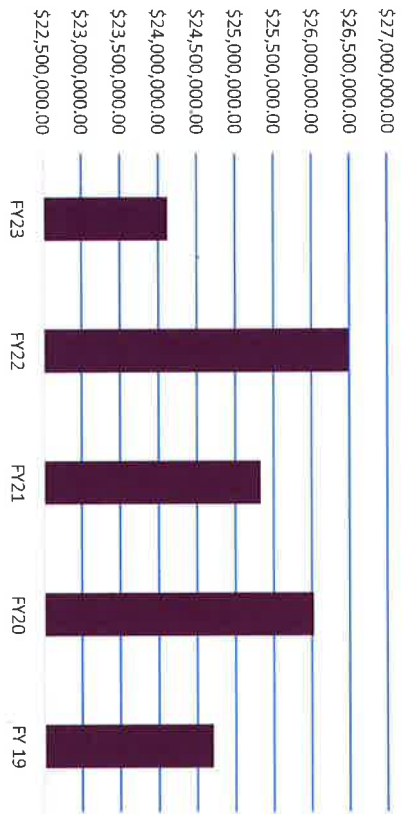
5

	AGED CLAIMS		Current Month		Prior Month		Prior Year	
	%	\$	%	\$	%	\$	%	\$
Total Claims Outstanding								
Total	100%	\$6,374,394	100%	\$5,871,217	100%	\$7,402,486		
Consumers	48%	\$3,067,650	47%	\$2,757,222	33%	\$2,407,896		
3rd Party	52%	\$3,306,744	53%	\$3,113,995	67%	\$4,994,590		
Claims Aged 0-29 Days								
Consumers	9%	\$583,993	6%	\$333,651	7%	\$456,477		
3rd Party	52%	\$3,296,094	53%	\$3,104,142	67%	\$4,267,031		
Claims Aged 30-59 Days								
Consumers	1%	\$89,659	1%	\$43,010	1%	\$88,117		
3rd Party	1%	\$40,205	1%	\$64,562	2%	\$124,670		
Claims Aged 60-89 Days								
Consumers	0%	\$29,603	0%	\$17,079	1%	\$55,580		
3rd Party	1%	\$39,660	0%	\$23,746	1%	\$51,521		
Claims Aged 90-119 Days								
Consumers	0%	\$14,012	5%	\$318,196	1%	\$73,434		
3rd Party	0%	\$8,849	0%	\$6,066	1%	\$35,704		
Claims Aged 120+ Days								
Consumers	37%	\$2,350,383	35%	\$2,045,285	27%	\$1,734,287		
3rd Party	1%	\$67,416	1%	\$67,441	8%	\$515,665		

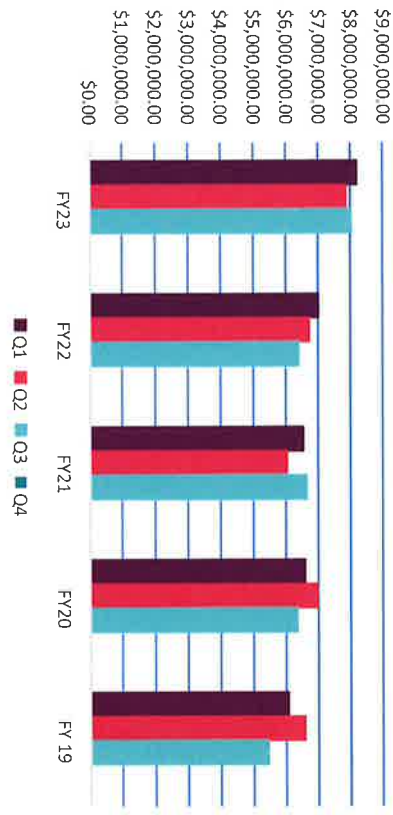
Fee Collection YTD and Quarterly

6

Year to Date Fee Collections



Quarterly Fee Collections



Write Off's - Current Month & YTD

Month: March 2023

Write Off Code	Current Year	Prior Year
BAD ADDRESS	\$ -	\$307.90
DECEASED	\$182.71	\$855.01
NO FINANCIAL AGREEMENT	\$6,389.07	\$4,279.45
SMALL BALANCE	\$37.11	\$42.21
UNCOLLECTABLE	\$119.64	\$6,766.82
FINANCIAL ASSISTANCE	\$208,341.23	\$13,851.23
NO SHOW	\$220.00	\$300.00
MAX UNITS/BENEFITS	\$12,578.78	\$1,460.44
PROVIDER NOT CREDENTIALLED	\$9,039.35	\$6,965.00
DIAGNOSIS NOT COVERED	\$65.00	\$ -
NON-COVERED SERVICE	\$6,337.54	\$208.94
SERVICES NOT AUTHORIZED	\$23,266.61	\$24,183.83
PAST BILLING DEADLINE	\$525.00	\$15,296.03
INCORRECT PAYER	\$3,237.84	\$ -
INCORRECT PAYER	\$150.00	\$ -
INVALID MEMBER ID	\$4,651.64	\$ -
NO PRIMARY EOB	\$ -	\$ -
TOTAL	\$275,141.52	\$74,516.86

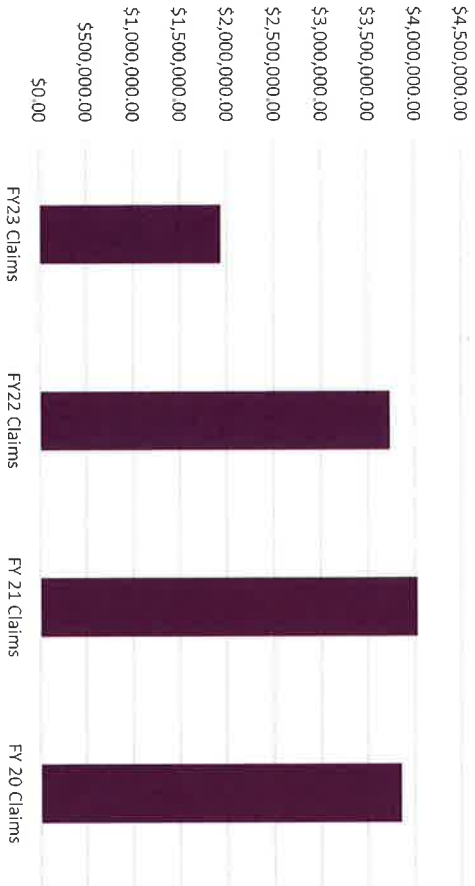
Year to Date: July 2022 - Mar 2023

Write Off Code	Current YTD	Jan 2023 Clean Up	Prior YTD
BAD ADDRESS	\$1,546.93		\$1,257.47
BANKRUPTCY	\$3,750.55		\$690.63
DECEASED	\$4,544.66		\$7,967.06
NO FINANCIAL AGREEMENT	\$68,622.45	\$13,171.93	\$35,436.84
SMALL BALANCE	\$1,424.03	\$0.74	\$803.99
UNCOLLECTABLE	\$158,578.55	\$152,852.75	\$18,710.28
FINANCIAL ASSISTANCE	\$1,876,712.42		\$1,657,608.29
NO SHOW	\$3,230.00		\$4,022.66
MAX UNITS/BENEFITS	\$105,060.81	\$13,440.00	\$38,003.23
PROVIDER NOT CREDENTIALLED	\$74,693.84	\$12,170.00	\$63,648.16
DIAGNOSIS NOT COVERED	\$2,660.00	\$100.00	\$3,918.00
NON-COVERED SERVICE	\$133,057.56	\$76,117.09	\$109,952.52
SERVICES NOT AUTHORIZED	\$186,113.89	\$9,023.96	\$284,136.02
PAST BILLING DEADLINE	\$69,796.06	\$21,409.64	\$106,730.78
MCO DENIED AUTH	\$18,279.56		\$6,560.18
INCORRECT PAYER	\$93,989.88	\$13,530.79	\$22,547.51
INCORRECT PAYER	\$5,095.00		\$360.00
INVALID MEMBER ID	\$2,139.00	\$2,009.00	\$ -
INVALID POS/CPT/MODIFIER	\$9,428.96	\$3,792.32	\$ -
NO PRIMARY EOB	\$ -	\$ -	\$ -
TOTAL	\$2,818,724.15	\$317,618.22	\$2,362,353.62

Health Insurance

8

Year-to-Date Health Insurance Claims

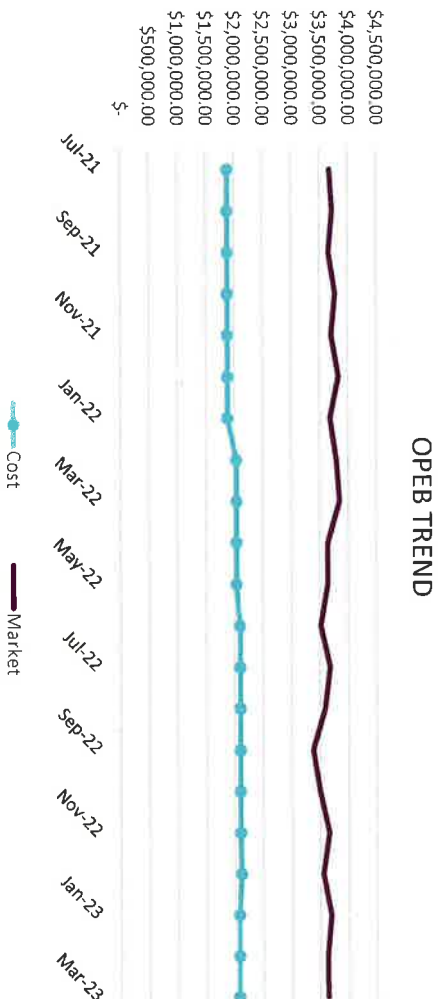


FY 2023	Monthly Premiums	Additional Premium Contributions	Monthly Claims & Fees	Interest	Balance
Beginning Balance					\$381,873.61
July	\$338,553.32		\$284,427.57	\$39.03	\$436,038.39
August	\$329,546.48		\$212,109.53	\$13.80	\$553,489.14
September	\$323,477.09		\$223,419.72	\$66.66	\$663,612.17
October	\$309,999.97		\$208,892.49	\$86.00	\$754,805.65
November	\$328,240.35		\$159,945.92	\$108.99	\$923,209.07
December	\$333,861.33		\$264,646.91	\$213.06	\$992,636.55
January	\$324,183.90		\$178,875.09	\$413.34	\$1,138,358.70
February	\$325,299.88		\$195,472.55	\$444.12	\$1,268,630.15
March	\$322,252.96		\$209,392.02	\$546.82	\$1,382,037.91
YTD Total	\$2,935,415.28	\$0.00	\$1,937,181.80	\$1,930.82	\$1,382,037.91

Historical Data	Average Monthly Claims	Monthly Average Difference from PY	Highest Month
FY 2023	\$215,242	(\$96,271)	\$284,428
FY 2022	\$311,513	(\$24,129)	\$431,613
FY 2021	\$335,642	\$14,641	\$588,906
FY 2020	\$321,002		\$378,562

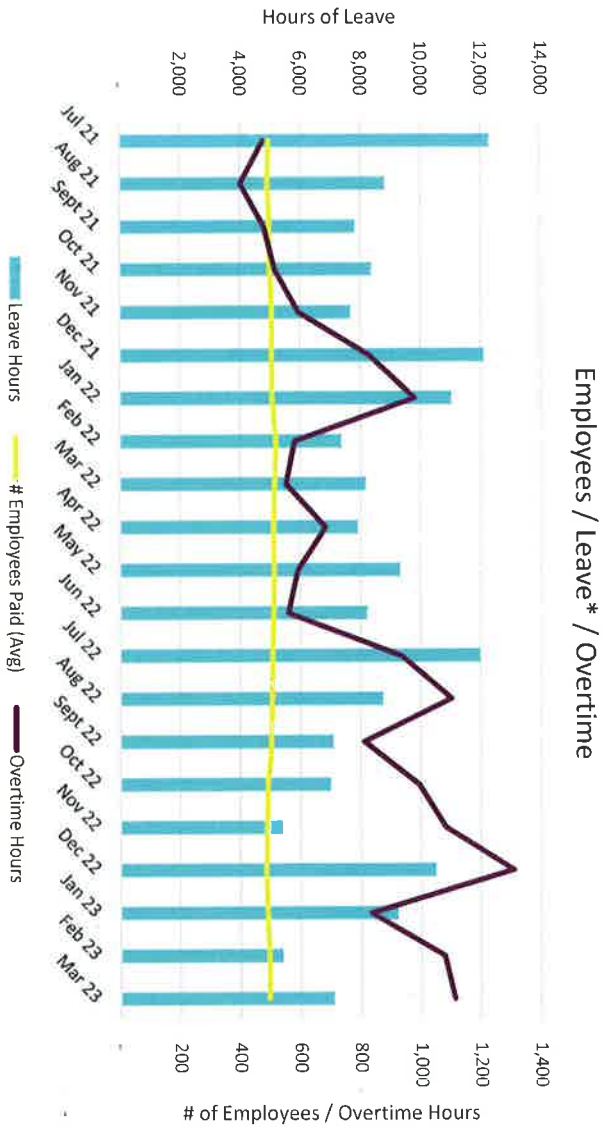
Other Post Employment Benefit (OPEB)

	Cost Basis	Cost Variance From Inception	Market Basis	Market Variance From Inception
Initial Contribution	\$ 954,620	\$ 1,142,641	\$ 954,620	\$ 2,565,725
FY 2022 Year-End Balance	\$ 2,097,261	\$ 1,142,641	\$ 3,520,345	\$ 2,726,196.76
Balance at 7/31/2022	\$ 2,096,641.74	\$ 1,142,021.74	\$ 3,680,816.76	\$ 2,635,380.78
Balance at 8/31/2022	\$ 2,096,641.74	\$ 1,142,021.74	\$ 3,590,000.78	\$ 2,427,910.44
Balance at 9/30/2022	\$ 2,096,641.74	\$ 1,142,021.74	\$ 3,382,530.44	\$ 2,545,933.56
Balance at 10/31/2022	\$ 2,096,030.84	\$ 1,141,410.84	\$ 3,500,553.56	\$ 2,704,445.82
Balance at 11/30/2022	\$ 2,096,030.84	\$ 1,141,410.84	\$ 3,659,065.82	\$ 2,602,347.87
Balance at 12/31/2022	\$ 2,111,456.33	\$ 1,156,836.33	\$ 3,556,967.87	\$ 2,734,544.71
Balance at 1/31/2023	\$ 2,073,354.11	\$ 1,118,734.11	\$ 3,689,164.71	\$ 2,672,798.92
Balance at 2/28/2023	\$ 2,073,354.11	\$ 1,118,734.11	\$ 3,627,418.92	\$ 2,672,798.92
Realized Gain/(Loss)			\$ 9,647.97	
Unrealized Gain/(Loss)				
Fees & Expenses				
Transfers/Contributions				
Balance at 3/31/2023	\$ 2,073,354.11	\$ 1,118,734.11	\$ 3,637,066.89	\$ 2,682,446.89



Payroll Statistics

10



*Leave Includes Annual Leave, Administrative Leave With Pay, Bereavement Leave, Disability Leave, Family Personal Leave, Leave Without Pay, and Sick Leave.

Indicators	FY 2021 Average Per Pay Period	FY 2022 Average Per Pay Period	FY 2023 Average Per Pay Period
# Employees Paid	514	506	496
Leave Hours	3,850	4,196	3,620
Overtime Hours	102	279	463

RACSB
FY 2022 FINANCIAL REPORT
Fiscal Year: July 1, 2022 through June 30, 2023
Report Period: July 1, 2022 through March 31, 2023

MENTAL HEALTH

PROGRAM	REVENUE			EXPENDITURES			ACTUAL VARIANCE	VARIANCE / REVENUE
	BUDGET * FY 2023	ACTUAL YTD	%	BUDGET FY 2023	ACTUAL YTD	%		
INPATIENT	20,000	13,800	69.00%	20,000	13,800	69.00%	-	0%
OUTPATIENT	2,078,691	2,221,244	106.86%	2,078,691	1,660,444	79.88%	560,800	25%
MEDICAL OUTPATIENT	3,849,822	2,901,989	75.38%	3,849,822	3,210,035	83.38%	(308,046)	-11%
ACT NORTH	880,238	731,209	83.07%	880,238	645,544	73.34%	85,665	12%
ACT SOUTH	843,563	623,661	73.93%	843,563	454,542	53.88%	169,119	27%
CASE MANAGEMENT ADULT	937,373	778,240	83.02%	937,373	695,120	74.16%	83,120	11%
CASE MANAGEMENT CHILD & ADOLESCENT	800,057	577,471	72.18%	800,057	545,922	68.24%	31,549	5%
PSY REHAB & KENMORE EMP SER	681,878	583,122	85.52%	681,878	472,870	69.35%	110,252	19%
PERMANENT SUPPORTIVE HOUSING	1,275,349	1,500,942	117.69%	1,275,349	860,882	67.50%	640,060	43%
CRISIS STABILIZATION	1,928,225	1,355,729	70.31%	1,928,225	1,069,065	55.44%	286,663	21%
SUPERVISED RESIDENTIAL	440,930	347,375	78.78%	440,930	381,516	86.53%	(34,141)	-10%
SUPPORTED RESIDENTIAL	893,956	635,695	71.11%	893,956	643,550	71.99%	(7,855)	-1%
JAIL DIVERSION GRANT	156,523	142,030	90.74%	156,523	114,397	73.09%	27,633	19%
SUB-TOTAL	14,786,607	12,412,508	84%	14,786,607	10,767,689	73%	1,644,819	13%

* Budget excludes program subsidies

DEVELOPMENTAL SERVICES

PROGRAM	REVENUE			EXPENDITURES			ACTUAL VARIANCE	VARIANCE / REVENUE
	BUDGET * FY 2023	ACTUAL YTD	%	BUDGET FY 2023	ACTUAL YTD	%		
CASE MANAGEMENT	3,105,473	2,504,554	80.65%	3,105,473	2,365,538	76.17%	139,016	6%
DAY HEALTH & REHAB *	4,136,396	2,949,593	71.31%	4,136,396	3,254,734	78.69%	(305,141)	-10%
GROUP HOMES	5,580,946	5,189,113	92.98%	5,580,946	3,793,760	67.98%	1,395,353	27%
RESPIRE GROUP HOME	229,325	114,159	49.78%	229,325	401,587	175.12%	(287,428)	-252%
INTERMEDIATE CARE FACILITIES	4,091,920	2,693,659	65.83%	4,091,920	2,800,857	68.45%	(107,198)	-4%
SUPERVISED APARTMENTS	1,525,310	1,988,972	130.40%	1,525,310	1,131,455	74.18%	857,517	43%
SPONSORED PLACEMENTS	2,047,818	2,088,968	102.01%	2,047,818	1,483,341	72.44%	605,627	29%
SUB-TOTAL	20,717,187	17,529,018	84.61%	20,717,187	15,231,272	73.52%	2,297,746	13%

* Budget excludes program subsidies

RACSB
FY 2022 FINANCIAL REPORT
Fiscal Year: July 1, 2022 through June 30, 2023
Report Period: July 1, 2022 through March 31, 2023

SUBSTANCE ABUSE

PROGRAM	REVENUE			EXPENDITURES			ACTUAL VARIANCE	VARIANCE / REVENUE
	BUDGET * FY 2023	ACTUAL YTD	%	BUDGET FY 2023	ACTUAL YTD	%		
OUTPATIENT	1,818,448	1,138,197	62.59%	1,818,448	1,158,484	63.71%	(20,287)	-2%
MAT PROGRAM	987,709	312,692	31.66%	987,709	664,228	67.25%	(351,537)	-112%
CASE MANAGEMENT	154,511	128,696	83.29%	154,511	90,022	58.26%	38,675	30%
RESIDENTIAL	161,757	120,835	74.70%	161,757	46,697	28.87%	74,138	61%
PREVENTION	808,950	647,154	80.00%	808,950	417,643	51.63%	229,511	35%
LINK	400,397	411,361	102.74%	400,397	153,744	38.40%	257,616	63%
SUB-TOTAL	4,331,772	2,758,934	64%	4,331,772	2,530,818	58%	228,116	8%
* Budget excludes program subsidies								

SERVICES OUTSIDE PROGRAM AREA

PROGRAM	REVENUE			EXPENDITURES			ACTUAL Variance	VARIANCE / REVENUE
	BUDGET * FY 2023	ACTUAL YTD	%	BUDGET FY 2023	ACTUAL YTD	%		
EMERGENCY SERVICES	1,371,467	1,781,434	129.89%	1,327,096	791,111	59.61%	990,323	56%
CHILD MOBILE CRISIS	311,007	225,295	72.44%	320,728	185,175	57.74%	40,120	18%
CIT ASSESSMENT SITE	294,556	243,010	82.50%	289,481	279,464	96.54%	(36,454)	-15%
CONSUMER MONITORING	130,859	141,455	108.10%	139,646	153,165	109.68%	(11,710)	-8%
HOSPITAL CONSUMER MONITORING	193,975	0	0.00%	193,975	139,172	71.75%	(139,172)	0%
ASSESSMENT AND EVALUATION	592,509	376,934	63.95%	739,048	291,156	39.40%	87,779	23%
SUB-TOTAL	2,894,374	2,770,129	95.71%	3,009,974	1,839,243	61.10%	930,886	34%
* Budget excludes program subsidies								

RACSB
FY 2022 FINANCIAL REPORT
 Fiscal Year: July 1, 2022 through June 30, 2023
 Report Period: July 1, 2022 through March 31, 2023

ADMINISTRATION

PROGRAM	REVENUE			EXPENDITURES			ACTUAL VARIANCE
	BUDGET * FY 2023	ACTUAL YTD	%	BUDGET FY 2023	ACTUAL YTD	%	
ADMINISTRATION	130,574	209,670	160.58%	130,574	209,670	160.58%	0
PROGRAM SUPPORT	66,768	77,917	116.70%	66,768	77,917	116.70%	0
SUB-TOTAL	197,342	287,587	145.73%	197,342	287,587	145.73%	0
ALLOCATED TO PROGRAMS				4,268,473	3,456,989	80.99%	

* Budget excludes program subsidies

PROGRAM	REVENUE			EXPENDITURES			ACTUAL VARIANCE	VARIANCE / REVENUE
	BUDGET * FY 2023	ACTUAL YTD	%	BUDGET FY 2023	ACTUAL YTD	%		
TRANSPORTATION	0	0	0.00%	0	0	0.00%	0	0%
TOTAL	0	0	0.00%	0	0	0.00%	0	0%

* Budget excludes program subsidies

FISCAL AGENT PROGRAMS
PART C AND HEALTHY FAMILY PROGRAMS

PROGRAM	REVENUE			EXPENDITURES			ACTUAL VARIANCE	VARIANCE / REVENUE
	BUDGET * FY 2023	ACTUAL YTD	%	BUDGET FY 2023	ACTUAL YTD	%		
INTERAGENCY COORDINATING COUNCIL	1,710,296	1,594,722	93.24%	1,710,296	938,732	54.89%	655,990	41%
INFANT CASE MANAGEMENT	725,520	650,228	89.62%	725,520	521,227	71.84%	129,001	20%
EARLY INTERVENTION	2,041,058	1,287,013	63.06%	2,041,058	1,480,492	72.54%	(193,479)	-15%
TOTAL PART C	4,476,874	3,531,963	78.89%	4,476,874	2,940,451	65.68%	591,511	17%
HEALTHY FAMILIES	178,866	336,879	188.32%	178,866	122,859	68.66%	214,020	64%
HEALTHY FAMILIES - MIECHV Grant	403,497	227,441	56.37%	403,497	257,116	63.72%	(29,675)	-13%
HEALTHY FAMILIES-TANF & CBCAP GRANT	531,457	281,967	53.06%	531,457	358,398	67.44%	(76,431)	-27%
TOTAL HEALTHY FAMILY	1,113,840	846,287	75.98%	1,113,840	738,373	66.29%	107,915	13%

RACSB
FY 2022 FINANCIAL REPORT
Fiscal Year: July 1, 2022 through June 30, 2023
Report Period: July 1, 2022 through March 31, 2023

RECAP FY 2023 BALANCES

	<u>REVENUE</u>	<u>EXPENDITURES</u>	<u>NET</u>	<u>NET / REVENUE</u>
MENTAL HEALTH	12,412,508	10,767,689	1,644,819	13%
DEVELOPMENTAL SERVICES	17,529,018	15,231,272	2,297,746	13%
SUBSTANCE ABUSE	2,758,934	2,530,818	228,116	8%
SERVICES OUTSIDE PROGRAM AREA	2,770,129	1,839,243	930,886	34%
ADMINISTRATION	287,587	287,587	0	0%
OTHER	0	0	0	0%
FISCAL AGENT PROGRAMS	4,378,250	3,678,824	699,426	16%
TOTAL	40,136,426	34,335,433	5,800,992	14%

Restricted Funds	\$ 2,003,578
Unrestricted Funds	3,797,277
Total	\$ 5,800,992

RECAP FY 2022 BALANCES

	<u>REVENUE</u>	<u>EXPENDITURES</u>	<u>NET</u>	<u>NET / REVENUE</u>
MENTAL HEALTH	4,626,349	3,495,658	1,130,691	24%
DEVELOPMENTAL SERVICES	5,073,687	4,776,594	297,093	6%
SUBSTANCE ABUSE	2,007,967	1,031,817	976,150	49%
SERVICES OUTSIDE PROGRAM AREA	803,430	696,248	107,182	13%
ADMINISTRATION	34,201	34,200	2	0%
OTHER	2,000	20,016	(18,016)	-901%
FISCAL AGENT PROGRAMS	1,566,679	1,298,910	267,769	17%
TOTAL	14,114,314	11,353,443	2,760,871	20%

	<u>\$ Change</u>	<u>% Change</u>
Change in Revenue from Prior Year	\$ 26,022,112	184.37%
Change in Expense from Prior Year	\$ 22,981,992	202.42%
Change in Net Income from Prior Year	\$ 3,040,122	110.11%

*Unaudited Report